



# Press release

## **KPN launches international data and IP services In Germany**

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**Number**

With the official launch of KPN EuroRings into the German market KPN is now offering a broad range of international data and IP services across Germany. KPN EuroRings is a business unit within KPN that combines the network assets purchased after the bankruptcy of KPNQwest together with sections of KPN that already offered international services.

Within Germany, KPN purchased extensive network capacity, with points of presence (PoPs) in 20 cities. This network is an important section of the complete international network footprint, which also runs through The Netherlands, Belgium, and Northern France, with links to both the UK and the USA.

KPN has an experienced staff based in both Frankfurt and Dusseldorf and can offer German customers a complete portfolio of high quality data and IP services suitable for carriers, multinational and national corporate customers including Dedicated Internet Access, IP-VPN, ATM, IP Transit, SDH and Wavelength services.

Outside the core network footprint in Western Europe, KPN is further extending the network footprint to reach at least 12 additional key European cities during 2003. For global solutions, KPN is able to offer a portfolio of Infonet services, and will also work together with strategic partners to ensure that customers have worldwide connectivity.

KPN views the international data and IP services market as a strategically important growth market for the future. As Henjo Groenewegen, Senior Vice President of KPN EuroRings commented, "With the launch of our German organisation, KPN is targeting for growth in one of the most important European telecommunications markets. Although the market may be currently uncertain, our clear focus on customers combined with our competitive cost base and high capacity network proves that we have what it takes to be successful in the future."

The CEO of KPN, Ad Scheepbouwer said "This is an exciting opportunity not only for KPN but also for German customers. Our customers can benefit from the international reach of our network, combined with local German operations while knowing that KPN has the financial stability and long-term future."

### About KPN

KPN is a telecommunications company offering a wide range of high quality and innovative telecommunications services for both the private and business markets. Its core business activities are mobile communications, fixed networks, Internet services and IP/Data services.

### **Note to editors (not for publication)**

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